

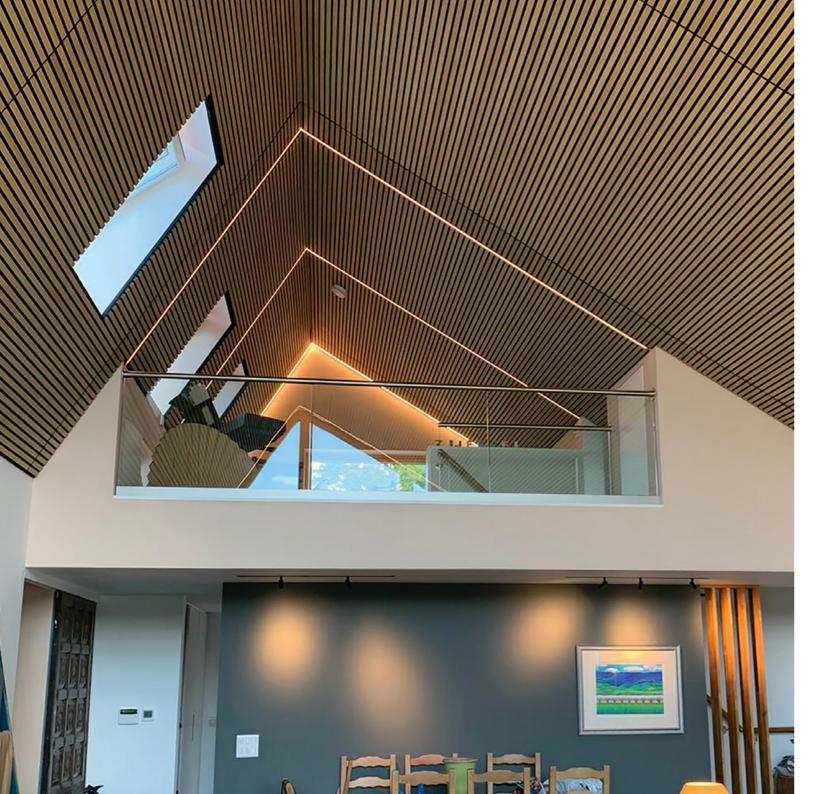






# "Ilighting force

LIGHTING DESIGN & SUPPLY SPECIALISTS



### About Us...

Lighting Force was founded in 1999 by Ian Howard, to bring his unique vision to the lighting design profession. Ian had a belief that beautiful lighting can be achieved through simple means and that there is no more important tool in the designer's box than light itself.

From our studio in Battle, East Sussex, Lighting Force's team of lighting designers have, over the years, established an impressive portfolio of successful projects in residential, hospitality, retail, public space and commercial sectors at home and abroad.

Lighting Force's designers understand not only how to apply light, but the practical implications of integrating light sources into the building fabric. There is a strong ethos of teamwork, not only in-house, but in working with other project team members.

Lighting technology is always evolving.
Lighting Force takes pride in being ahead of
the curve in understanding how new tools
enable new solutions to old problems.



1

#### CLIENT MEETING & PROJECT BRIEF

It is important that we understand your requirements and that you understand what we can offer. We will discuss your space, how you will use it, how it interfaces with its environment, what you want to achieve and how much you intend to spend. Where possible, we will survey the site ourselves.

2

#### INITIAL DESIGN DEVELOPMENT

Now that we have a feel for the project, we develop our ideas in open discussion with our design team. Using specialist lighting design software, we can produce realistic 3D images depicting how your rooms will look with our design applied.

3

#### PROVIDE CONCEPT PROPOSAL

Once we have a concept, we create a Concept Presentation Document as an A3 landscape booklet. This will contain realistic images from our computer models, reference images of comparable installations and proposed equipment and graphic and textual explanation of how the design will work.

4

#### **DISCUSSION & FEEDBACK**

We will present our proposal to the client and/or design team, preferably in a face-to-face meeting but alternatively by phone, Zoom etc. We take on board your comments and suggestions and revise our design accordingly.

5

#### DETAILED DESIGN DEVELOPMENT

Here is where we firm up our ideas, integrate them with other designers' work and produce a package of drawings, schedules and reports. These documents fully explain the design, what equipment to use and where to install it.

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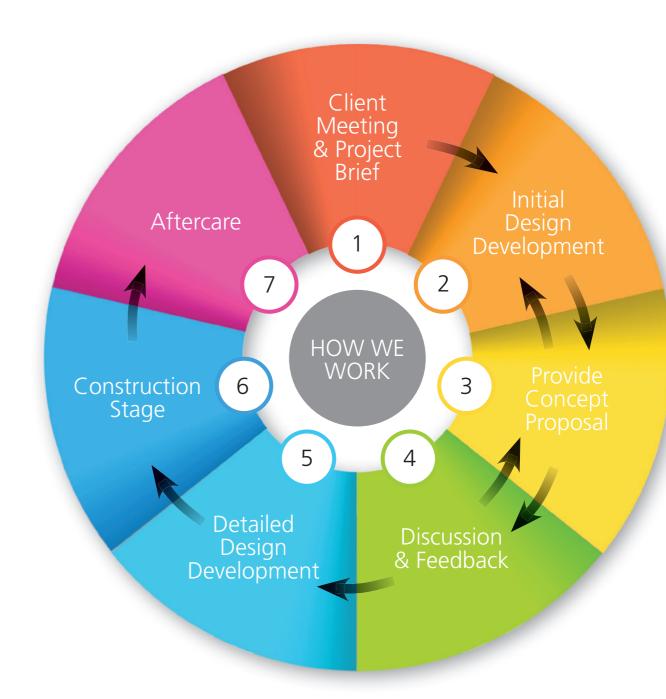
#### CONSTRUCTION STAGE

Our involvement does not end once our design is approved. We will always make ourselves available to answer questions and offer advice through to completion of the project. Where required, we will attend at programming of the control system.

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#### **AFTERCARE**

We always aim to ensure our design has been realised satisfactorily and to address any issues post-contract.





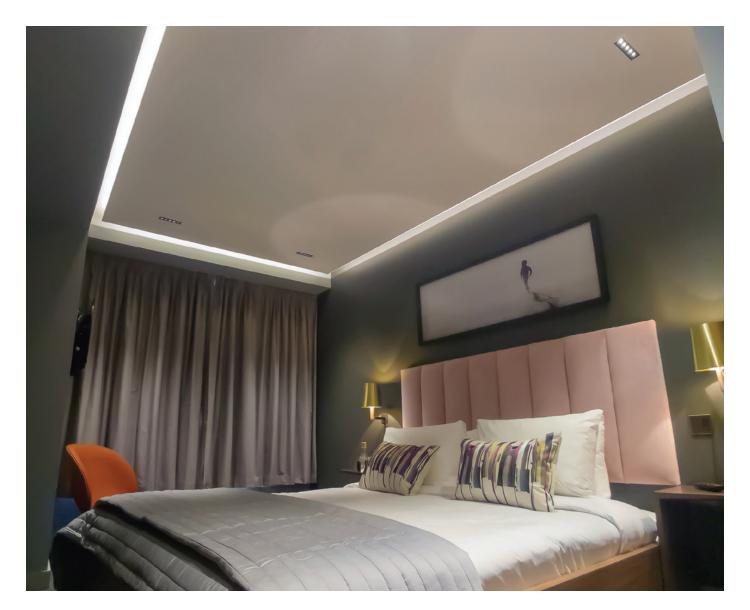
### Design Fees...

We calculate our fees based on the unique nature of every project; they typically start at around £500, plus VAT for a basic design for a small house. Depending on the level of service, a typical design for a four-bedroom house would range from around £600 to £1200 plus VAT.

Our designs normally cover key living spaces: living rooms, kitchens, dining rooms, hallways, bedrooms, main and ensuite bathrooms and any specialist rooms, such as home cinemas, pools etc. Levels of service may range from simple mark-up of drawings to producing realistic 3-D visuals, artificial and daylighting calculations and payback analyses.

We also offer a complete lighting design and supply option, where fees are rebated should we procure the equipment for you.





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